

TAG Aviation USA

**Association of California Airports
2007 Fall Conference**



TAG Aviation Around the World

- ◆ USA / Europe / Asia / Australia
- ◆ Aircraft Management / Charter Travel Services / Aircraft Acquisition and Sales
- ◆ FBO / Handling Services
- ◆ Repair Stations
- ◆ TAG London Farnborough



TAG Aviation USA

- ◆ 30+ Year History
- ◆ Management Services
- ◆ Charter Travel Services
- ◆ Aircraft Brokerage Services



TAG Aviation USA Overview

- ◆ Over 100 managed aircraft
- ◆ Operates at over 50 base locations
- ◆ Manages an aircraft valued over \$2 Billion
- ◆ Manages one of the largest fleet of Challenger, Gulfstream, Falcon, Hawker and Citation aircraft
- ◆ Employs over 900 people
- ◆ Annual aircraft transactions in excess of \$250 million



TAG Aviation Light Jet Program

- ◆ Any light jet / very light jet / turboprop aircraft
- ◆ Single owner or shared ownership
- ◆ Any base location in the United States
- ◆ Aircraft availability based on days of use
- ◆ Set monthly / daily / hourly use fees
- ◆ Leveraged benefits – fuel / insurance / training



TAG Aviation Light Jet Program VLJ Aircraft

- ◆ 10 Eclipse 500 Aircraft
- ◆ Delays expected and planned around
- ◆ FAA / Innovation / New Technology / New Companies / Support Services / Resources



Airport Considerations

Aircraft Basing / Transient Operations

- ◆ Hangar
- ◆ Aviation friendly environment
- ◆ Value – cost / benefit analysis
- ◆ Ease of operation / instrument approach / control tower / hours of operation
- ◆ Convenience to Destination
- ◆ Wx Reporting Services
- ◆ Proximity to Major Airport
- ◆ Standards Compatibility



Airport Considerations

- ◆ Full-service FBO
 - ◆ Fuel
 - ◆ Secure Parking Area
 - ◆ Rental Cars
 - ◆ Ice / coffee/ trash removal
 - ◆ Clean restrooms
 - ◆ Staffed ramp – marshalling services in and out
 - ◆ Maintenance services



THANK YOU!

“Light jets are only small to people with small minds.”

Wise Unknown Aviation Poet – circa 1972

